

## **Press release**

Saint-Ouen, France, 5 April 2022

# Inetum, in partnership with SUSE, offers 100% open-source solutions to accelerate digitalization, modernize IT ecosystems and unleash business innovation

Inetum, the leading provider of digital services and solutions in Europe, and SUSE, the world leader in innovative, reliable and enterprise-ready open-source solutions, are partnering to help accelerate the digitalization of organizations. Thanks to Inetum's multi-industry expertise in consulting and integration of open-source platforms, and by leveraging SUSE solutions, this partnership will allow companies to make digital technology a real driver to boost their performance.

### **Upgrade IT environments faster with open source**

With the acceleration of digitalization, information systems (IS) have become a key driver of transformation for companies in all sectors. But accelerated digital transition requires a strong capacity to adapt to new needs and digital uses and make traditional IT environments evolve rapidly.

Open-source technology is one of the answers to these challenges as it fits in with an open and collaborative development approach. It federates a large community of experts and allows programmers and developers to modernize information systems faster and to stay ahead of the game with innovative solutions.

SUSE, the world leader in open-source solutions for companies, has reliable, adaptable and 100% opensource solutions to enable IT departments to gain agility and innovate more freely in order to upgrade their information systems and services to end customers with a reduced time-to-market, thanks to the combined advent of the cloud and the containerization of solutions.

Inetum will leverage SUSE's open-source platforms (SUSE Linux Enterprise and SUSE Rancher) to enable enterprises and institutions to achieve operational excellence and remain competitive in their markets. With this technology partnership, Inetum responds to companies' growing need for support on these next-generation solutions. This approach is fully in line with its strategic plan UPSCALE23.

#### Help organizations achieve more technological independence

In a world of accelerating digitalization, "The benefits and opportunities offered by open-source platforms have greatly increased the need for consulting, integration and maintenance services for these types of solutions, and we are delighted to be able to expand our service offering with SUSE," says Normann Hodara, Corporate VP and General Manager of Inetum in France.

This new cooperation also strengthens Inetum's overall value proposition for large and medium-sized enterprises running SAP solutions, as 80% of SAP workloads worldwide are now running on SUSE. As



Philippe Pujalte, Executive VP and Head of Inetum's Infrastructure Services Business Line explains, "This partnership also allows us to strengthen our know-how on our clients' infrastructures by making them agile, while preparing for tomorrow's hybrid architectures and the increasingly demanding rollout conditions of applications."

Christophe Tonnerre, Regional Director, Strategic Accounts SEMEA at SUSE, says, "We are delighted with our partnership with Inetum, which will bring all its industry and business expertise to integrate our open-source platforms in the best possible way into the IT ecosystem of each client. We are looking forward to leveraging Inetum's ability to work closely with enterprises to support their digitalization projects from day to day."

This combination of expertise between two key players in Europe's digital industry makes it possible to offer greater technological independence at a lower cost thanks to open-source to help companies master with agility the continuous digital flow to which they must adapt. This gives them a greater capacity to innovate freely and remain competitive in their market.

#### About Inetum, Positive digital flow:

Inetum is an agile IT services company that provides digital services and solutions, and a global group that helps companies and institutions to get the most out of digital flow. In a context of perpetual movement, where needs and usages are constantly being reinvented, the Inetum group is committed towards all these players to innovate, continue to adapt, and stay ahead. With its multi-expert profile, Inetum offers its clients a unique combination of proximity, a sectorial organisation, and solutions of industrial quality. Operating in more than 26 countries, the Group has nearly 27,000 employees and in 2020 generated revenues of  $\xi$ 1.966 billion.

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