

## Press Release

Saint-Ouen, France, 27 September 2023

### **Inetum announces the acquisition of VISEO's Microsoft Dynamics business**

**Inetum, European leader in digital services and solutions, announces the acquisition in France of the Microsoft Dynamics business of VISEO, a consulting firm specialized in Microsoft ERP solutions. This acquisition will enable Inetum to strengthen its expertise in Microsoft ERP solutions, and address to its clients' business needs more effectively.**

As a Microsoft Dynamics expert, VISEO is a leader in France in the implementation of Microsoft ERP solutions thanks to its cutting-edge technical expertise and highly experienced teams. The unique know-how of VISEO's experts makes it a key player in the management of Microsoft Dynamics ERP integration in France.

This acquisition allows Inetum to strengthen its service offering and capabilities relating to Microsoft Dynamics, the world leader in ERP and CRM solutions, and to meet the growing needs of its clients in the digitalization of their operational processes. The complementarity between Inetum's recognized expertise in Microsoft Dynamics and that of VISEO's Microsoft Dynamics business enables the Group to offer an enhanced range of services and an effective sector-based approach. Clients will thus benefit from combined, global expertise in using Microsoft solutions to leverage progress and innovation.

VISEO's Microsoft Dynamics teams reinforce Inetum's capability to integrate the best solutions on the market, providing support for its customers in France and internationally, with more than 330 experts dedicated to Microsoft's business solutions in the EMEA area (Europe, Middle East and Africa).

"We are delighted to welcome VISEO's Microsoft Dynamics teams to our group of Microsoft experts at Inetum. This collaboration will enable us to create synergies to support each of our clients in the transformation of their operational processes. We are thereby continuing to develop and consolidate our expertise in a high value-added segment. Inetum has been a Microsoft partner for over 20 years and is a certified Microsoft Cloud Partner, the highest level of certification for business activities, with proven expertise in the implementation and adoption of solutions in private and public organizations," says Normann Hodara, CEO, France at Inetum.

"In a market shaped by a shortage in global skills, it's important to stay aligned with our priorities. We have therefore chosen to focus on SAP business software integration. We believe that our expertise gives us a unique advantage in the market. With this in mind, we have decided to entrust our Microsoft ERP business to a partner capable of leveraging this valuable expertise and market potential in the long term. Inetum proved to be the best partner to take over our business in this area. Our Microsoft ERP team is joining a player with great ambitions in the European market, and we expect this transaction to accelerate our growth in this area," VISEO CEO Eric Perrier concludes.

### About Inetum:

Inetum is a digital services and solutions company. With a presence in more than 27 countries, the Group has nearly 27,000 employees and generated a revenue of 2.4 billion euros in 2022. In a context where needs and uses are constantly being reinvented, the Inetum Group supports companies and governments in their digital transformation by offering them a unique combination of proximity, sector-specific organization and innovative solutions. With its multi-specialist profile, Inetum aligns its organization around 4 Global Business Lines: Inetum Consulting, Inetum Technologies, Inetum Solutions, and Inetum Software.

### About VISEO:

VISEO is a digital services company that uses technology as a powerful leverage for transformation and innovation to enable its customers to take advantage of digital opportunities, address new uses, and compete with players that are changing the rules of the game. With more than 3,000 employees on 5 continents, VISEO combines agility and complementarity of its expertise – design of new products and services, digitalization of business processes, leveraging of data, and development of digital assets – to make technology a true driver of competitiveness and performance.

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