



COUCOPS

De toekomst van Cloud Managed
Services

Who is who?



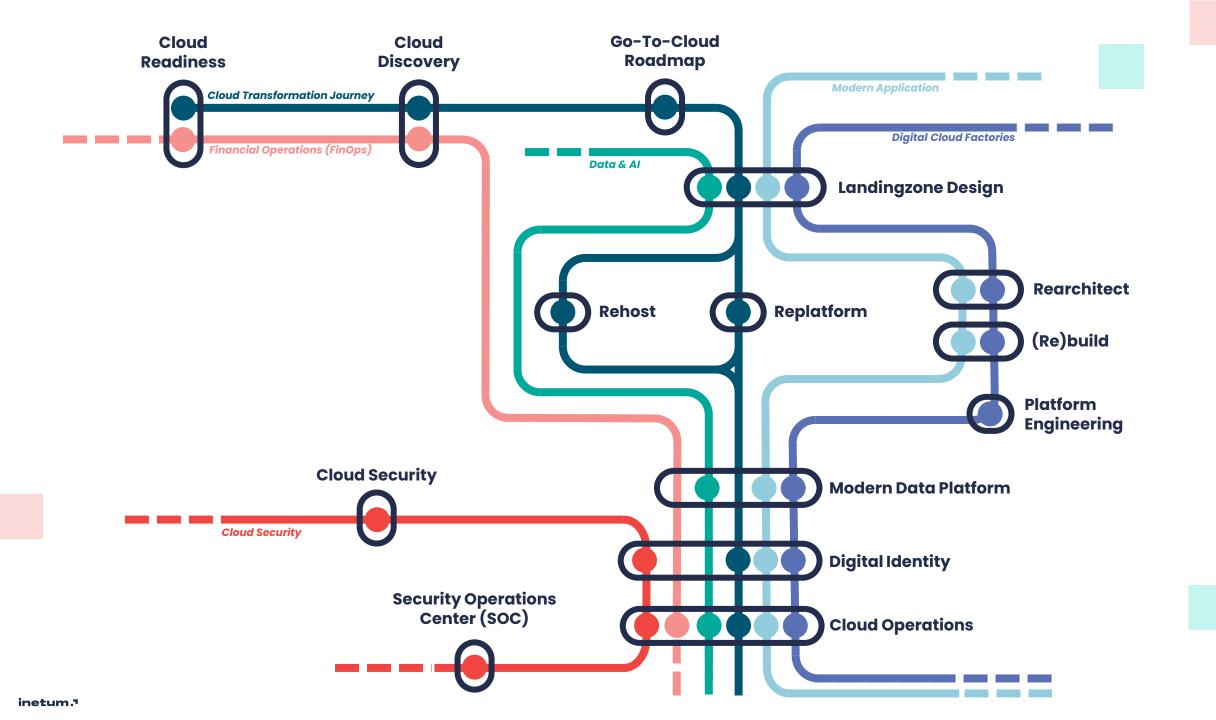
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Specialized Sales – Cloud First & App Modernization







- Reduce operational cost
- Accelerate innovation
- Improve security & reliability

What is CloudOps?

Cloud Operations

CloudOps is the short abbreviation of Cloud Operations, and even though it is considered a managed service like any other. The model has changed **to better adapt to the 'ilities' of the cloud**. Traditional rigid processes become more flexible, automation plays a central role and the walls between the traditional ITIL lines fade away.

Proactive model

The primary focus of a well-designed CloudOps model is proactivity. Proactivity is key in managing the public cloud, **small changes can create large impact** on cost, reliability and even security. That's why **continuous improvement** requires focus and time. This can be achieved by automating routine tasks and requests, freeing up space to focus on what really matters.

Build for agility,

CloudOps aims to empower developers to operate more independently of a central governance body, allowing them to manage their own infrastructure, while at the same time, ensuring proper security, governance, backup and reliability, monitoring, cost management and more. CloudOps introduces these factors in an agile way, to match the speed of delivery of the development teams.

Self-service and Self-healing at the core

Already mentioned in the proactive model chapter, CloudOps aims to build reliable systems by introducing **automation** and **self-healing at the core of its service**. A self-service portal is used by customers to launch a plethora of different requests, which are handled automatically, and require an approval flow in certain situations. Combining this with automation of incident resolution, it creates a robust self-service & self-healing system.



Why is CloudOps your next step?

Business Growth

Bringing competences together enables business growth, but creating dedicated supporting teams allows developers to focus on development, while Reliability, Security and Scalability are managed by this **dedicated support team**. This team is in place to better support your business through their expertise, allowing IT staff to focus on strategic initiatives that support business growth.

Speed of delivery

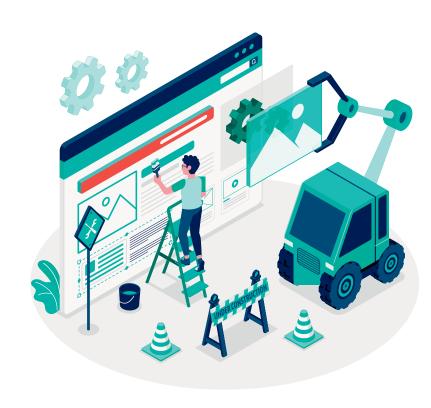
The public cloud is a complex environment, which requires a **broad spectrum of competences**. This often causes tickets to move straight towards the experts, skipping the initial first and second lines. Working in an **agile team**, with no inherent walls forces **ownership**, whilst matching the speed of the business.

A Build & Run mindset

Who better to support your cloud environment then the experts building it? **Hybrid teams**, consisting of both junior through expert engineers, both on-shore as nearshore create an **attractive cost-efficient knowledgebase**. Building future cloud-environments while carrying the responsibility for supporting it, forces the engineers to build with an operation mindset. Building in self-healing and reliable systems from the get-go.

Operational Efficiency

A CloudOps way of working improves operational efficiency by automating repetitive tasks, reducing manual errors, and streamlining processes using highly standardized building blocks. This leads to **cost savings** and better resource utilization.



The Azure Platform Solution brings,

High degree of automation

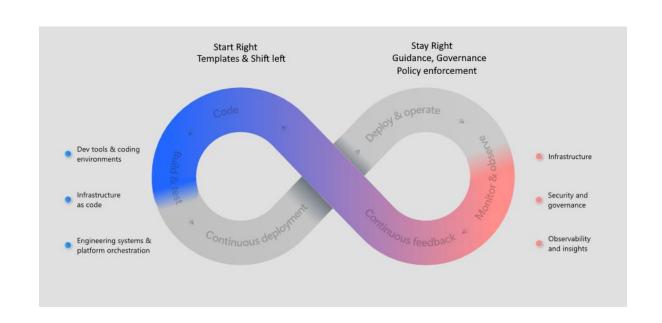
Automation is embedded in the core of our solution, from automating routine tasks to building **self-healing components** for our customers. Our platform is highly extensible, enabling our team to use Infrastructure as Code to make the environments we manage more reliable, secure and cost effective.

Agile Practices

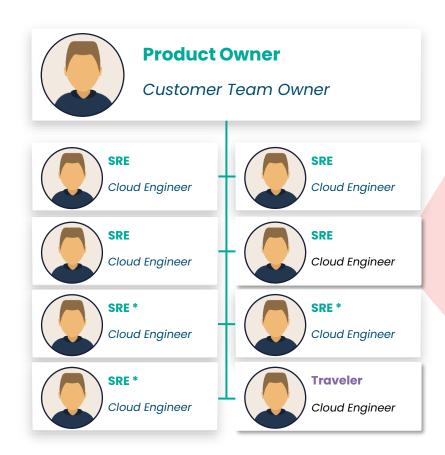
The public cloud is the digital enabler for developers and businesses. Your support organization should never be the brake on innovation. That's why our support model matches the **agile practices**, used in the world of DevOps. While still holding on to some tried and true practices found in ITIL. A true **SCRUMBAN** way of working, to deliver **speed** & **agility** in a reliable way.

One team, one responsibility

Our team works as one team as we break down traditional support walls. There is no first, second and third line. It is a **team of Site**Reliability Engineers, working together to best serve our customers. Building and managing your cloud environment of tomorrow.



Enabling Teams One team – You built it, you run it

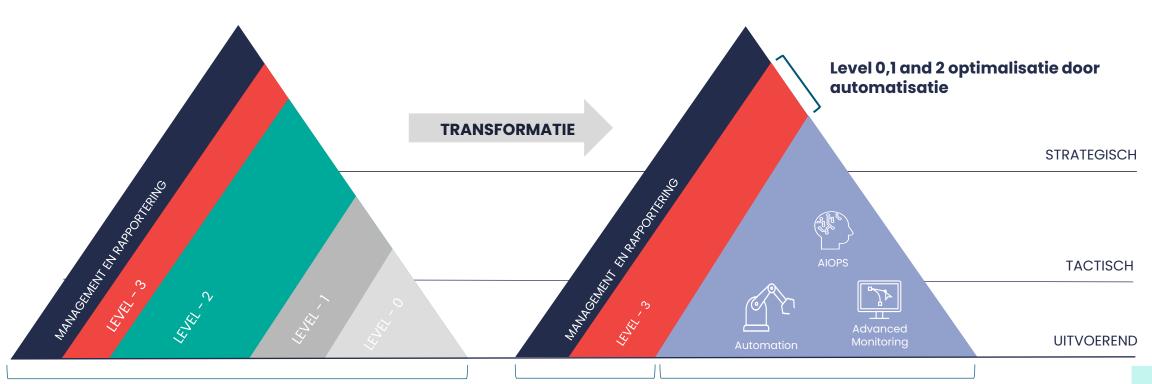




Enabling TeamsShift Left



IT OPERATIONS 3.0 GEINDUSTRIALISEERD & VOORSPELBAAR



IT OPERATIONS
MET HET TRADITIONELE MODEL

IT OPERATIONS
MET HET TRADITIONELE MODEL

GEOPTIMALISEERDE TAKEN

Enabling Teams SCRUMBAN

Backlog

Task-1: Create new resource pipeline

Task-3: Create new self-service form form

Task-2: Update policies

Inc-1: [P3] Dev database down

Task 4: Update policies

Proac-1: Azure Cost Management review

Task-6: Rollout new database

RUN-1: Valideer disk gebruik

Taak-5: ...

TODO

Inc-1: [P1] Prod Gateway down

Batman

Task-7: Roll-out App Service SRE-1

Task-8: Health Endpoint monitoring setup

SRE-2

Agile approach
Standup - Retro - Review - PBR

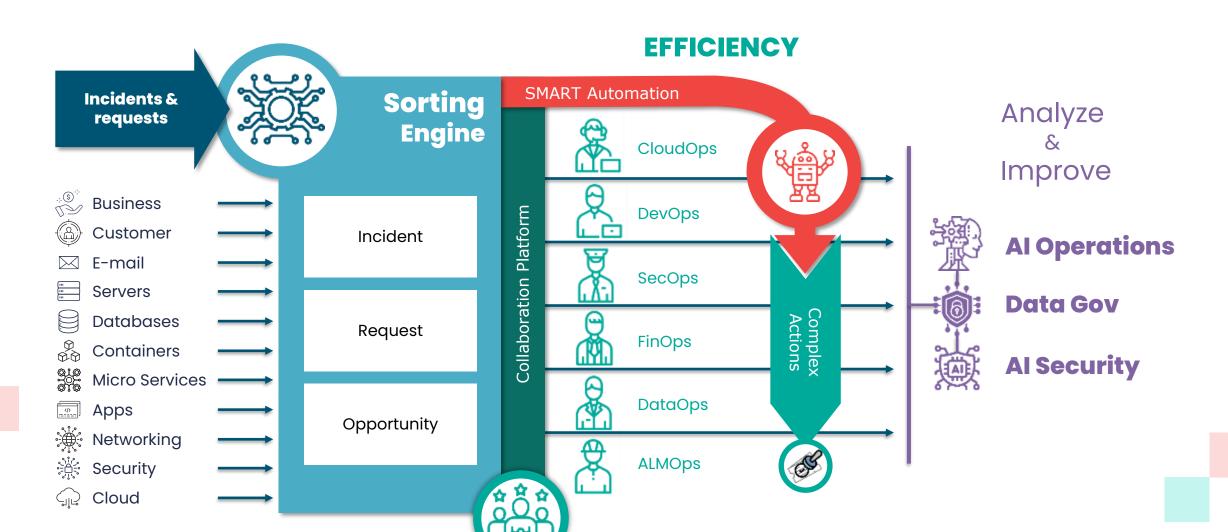
1 team – 1 board – 1 backlog

Continuous Pull principe

Top = High Prio

Hero of the day

The CloudOps operating model



Toolchain

Observability Service Desk

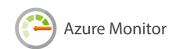
Orchestrator

Boards

Automation

Repositories

Knowledge Management







Jira Service Management



Opsgenie







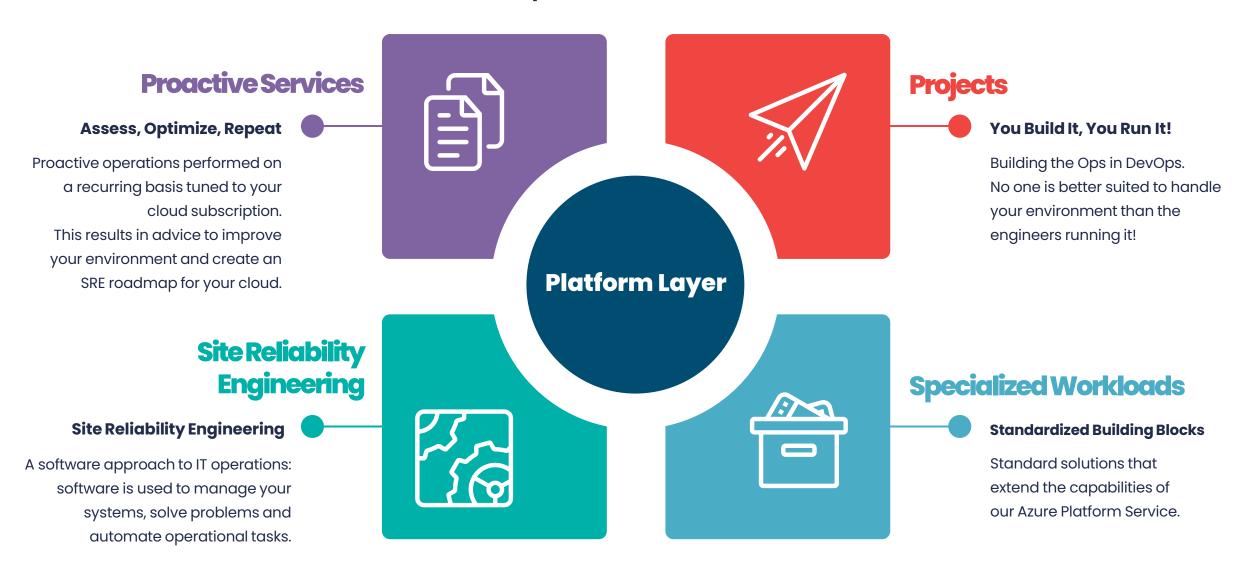




Confluence

Azure Platform Solution – Building Blocks

The **Cloud-Ops** solution of Inetum-Realdolmen



Microsoft Partnership

Inetum Belgium



Microsoft Cloud Al Partner

=partner holding all 6 Solution Designations

- Microsoft Digital & App Innovation
- Microsoft Data & Al
- Microsoft
- Microsoft Security
- Microsoft Solutions Partner Modern Work
- Microsoft Solutions Partner **Business Applications**

Specializations

- Infra and Database Migration to Microsoft Azure *
- Analytics on Microsoft Azure *
- Microsoft Azure Virtual Desktop
- Cloud Security *
- Microsoft Low Code Application Development
- Microsoft Endpoints *
- Threat Protection *
- Identity & Access Management
- Calling for Microsoft Teams *

Azure Migrate and Modernize Partner Azure Innovate Partner

Fasttrack Partner

Cybersecurity Investment Partner (CSI)

DCO Partner

Licensing Solution Provider

CSP Tier 1 Partner (Azure)

CSP Tier 2 Partner (Licenses)

* Obtained locally

Our USPs (Unique Selling Points)



End-to-End partner for the Microsoft Platform

- All workloads
- From Strategy & Inspire over Design & Implement to Managed Services



Strong local capabilities and capacity, complemented by nearshore capacity from the Inetum group



As Microsoft LSP (Licensing Solution Provider) and Direct CSP partner, we can always propose the best licensing solution



High degree of Partner Certification

Certified **Professionals**



Local **25%**

Microsoft Certificates (ACR)





Euro Pool Systems, Colruyt Group, Samsonite, CIRB, De Watergroep, Retail Estates, The Joint Undertakings, Delcredere, D'ieteren, ...

Key References

A couple of highlighted references

Samsonite



First customer of the renewed CloudOps model since October 2021. Through **cost management** practices and automation their monthly operational cost has decreased by 10K €.





Retail Estates leverages the public cloud as a hub for their business-critical SAP system. Azure Platform Solution was the ideal fit, working in an **agile** way, focussing on **ownership** and **Automation** gave Retail Estates peace of mind.





Managing multiple teams that work together is critical for DPG Media, their Jira system is at the core of this teamwork. **Inetum manages** their **cloud Kubernetes clusters** to ensure business continuity. This enables DPG Media to focus on the core of their business.

CREDENDO



Driving for sustainability and independence, Credendo moves their data center from a privately owned server park towards Microsoft Azure. The **CloudOps team supports** both the **Build and Run**, running the lift & shift migration and supporting environment after the go-live.

inetum.

Azure Platform Solution is...

Reducing IT costs while improving performance

Driving innovation and business agility

Safe, scalable cloud operations with a proactive, automate-first approach!

Further questions? Let's get in contact!



Joey BergenSpecialized Sales - Cloud



Thomas Detemmerman
Technical Lead APS



Inetum's Cloud Transformation Journey - Whitepaper



Azure Platform Solution



CEA