



## **Score a hat trick with your digital workplace with Workplace as a Service!**

**Saving money, increasing employee efficiency while reducing your ecological footprint... It's all possible thanks to Inetum's updated Workplace as a Service formula.**

Read more about the options, the three financial formulas and how quickly you can buy or lease CO2-offsetting devices [here](#).

# The workplace has changed

The modern workplace: no company can escape it. All employees need a digital workplace to help them be **productive** and **collaborate efficiently**. We are not only working digitally, we are also increasingly doing so outside the traditional office and working hours, in order to optimize work-leisure balance. This means we not only need the **right devices** and the **right tools, but also** the **right support and preferably all sustainably**. What use are the theoretical advantages of the modern workplace for an organization if the employees are not putting them into practice? Above all, the workplace has a high impact on the environment.

Inetum's **Workplace as a Service** makes purchasing, configuring and managing all this hardware and software easy. In addition, for greater flexibility, this solution can be combined with one or more optional services, including provision of workplace equipment, ensurance of user adoption and change management, provision of carbon-neutral certification for organizations that choose carbon offsetting.



Orders are placed quickly and efficiently via the Rstore order portal and are delivered to the IT department with the correct image and labeling. All of this frees up time for other tasks. The big advantage is that now we always have devices available. When someone needs a new device, it is quickly provided. Lastly, it is important to us that Inetum supports us in our sustainability vision through their WpaaS offer. For example, the choice of equipment takes the CO2 impact into account, and it is clear what happens to the equipment when taken out of use.

**Ken Richings, ICT Operations Team Lead  
@Vanheede Environment Group**



# Why Workplace as a Service?

## Complete peace of mind

The pandemic and the resulting scarcity of parts and products forced many organizations to hastily purchase and implement a variety of hardware in recent years. As a result, they are now often also saddled with a very **heterogeneous PC inventory** that is not always easy to manage. Requests for **first-line support** also continue to pour in. **IT management** takes up a great deal of time and resources that could otherwise be spent advantageously on innovation, technological development, etc. This all represents a major challenge for many IT departments.

**75%**

of employees expect the same level of productivity and support as before, regardless of where they work.

**62%**

of organizations are not aware of internal vulnerabilities prior to a cyberattack.

**63%**

of IT managers say their resources are consumed by device management and support.

## The right device on the best terms

The digital workplace of the future is hyper-personalized and high-tech. Our Workplace-as-a-Service solution will enable new heights of employee productivity.

When you lease equipment from Inetum, you get the latest devices in a flexible pay-as-you-use model. You will be using **next-gen technology from premium brands on the best possible terms**. In addition, switching from a capex to an opex model allows you to manage your costs more efficiently. **At the end of the day, these costs often turn out to be a lot lower as well.**

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Canalys expects that by 2027 no fewer than 60% of all PCs will be AI-compatible or contain AI features. Thanks to WpaaS, you can capitalize on this important development and take a technological lead. Instead of having to buy expensive new devices yourself, again, you pay for using them within a service model, making spending much more manageable. Finally, the "as-a-Service" model also provides more confidence in the early adoption of that innovative technology.



## Tackle the green challenge

Within IT, there is often a lot of room to achieve sustainability gains. They are achieved not only by making smarter decisions about the purchase and use of laptops and smartphones, but also by making a clear choice about the **disposition of the devices after the classic period of use**. The trade-off of use time vs lifetime of life, carbon zero, and **CO2 reduction measures and offsetting projects**, are all elements you can include in a Workplace as a Service project.

## The benefits at a glance

### For your employees

- Digital workplace available anytime and anywhere
- High-tech, personalized devices
- Seamless switching among different devices: desktop, laptop, smartphone and tablet
- Smooth collaboration with colleagues and improved productivity
- Support when problems arise

### For CFOs

- Financial predictability
- More efficient cost management
- Innovation: the CFO (who shares the responsibility for IT) supports the company's digital transformation
- Sustainability: making rapid progress in a simple way

### For CIOs

- Wide range of devices
- Financial predictability: pay-per-use allows accurate hardware and software budgeting
- Operational efficiency: no in-house expertise needed to support and maintain the various devices
- Secure working environment

### For HR managers

- Increased employee satisfaction
- Extra incentive for new hires
- Helps with employee development
- Indispensable for smooth business operations

For the IT department, the benefits of switching to WpaaS are obvious. It has streamlined our computer monitoring and maintenance. The centralized administration means everyone is assured of devices with up-to-date security at all times. Besides, with the transition to Windows 365, the IT department can start phasing out their own file servers. Of course, it's primarily the employees who get to reap the benefits of the new, improved equipment. This is really allowing them to make the move to a digital way of working.

**Koen Rabijns, Head of Department ICT @Local Board Diepenbeek**

# Build your own package

Workplace as a Service from Inetum gives your employees the **right tools for maximum performance**, while making the **operational management** of your workplace easier. So you enjoy premium hardware, software and services for the next-gen digital workplace in an easy-to-use service model.

Together with partners Dell, HP, Lenovo and Microsoft, Inetum has developed a offering whereby you can purchase this **solution as a service**. In a flexible pay-as-you-use model, you rent the devices with software and services that match your employees' profiles. Desk-centric or always on the go? Build your own package and **easily customize it according to your needs**.

## Transparent packages

**From simple device lifecycle management to complete service handling, we have the perfect solution for everyone. All you have to do is choose from our transparent packages.**

### 1. WpaaS Basic

This basic package facilitates and simplifies the purchase, installation and management of your employees' devices. If you need any support, you just contact Inetum, who is also responsible for replacing the devices.

In addition to financial services access and a personalized ordering portal for purchasing your hardware, the Basic package also offers you a number of standard security and governance services.

### 2. WpaaS Essential

Beyond the Basic package of hardware and services, WpaaS Essential offers you a range of other services, such as device operating system management, including patching, functional updates and policy changes. It also includes necessary updates to your drivers and firmware, as well as annual basic security updates for your operating systems.

You will also receive support for your business applications running on our platform. In addition to functional support, we also provide incident management for the collaboration tools in Office 365. The icing on the cake is a dashboard for more comprehensive reporting, enabling more proactive management of your IT environment from Microsoft Intune.

### 3. WpaaS Advanced

If you have hardware, you need software. Through our Advanced package, we manage the lifecycle of all your software: from your office applications to your business applications. With it, you can count on superior support through comprehensive ticket tracking and recovery. Among other things, WpaaS Advanced also covers user requests within Office 365.

If you choose this package, you also benefit from increased security, e.g., proactive detection and remediation of Office 365 threats. In addition to vulnerability scans, you also have the ability to back up end-user data.



# Optional WpaaS services

**You can add one or more optional services to each of our three packages, including the supply of on-the-job equipment, provision of Microsoft 365 licenses and insurance that employees are using them effectively and efficiently, provision of carbon-neutral certification for customers opting for carbon offsetting.**

## Change management

After all, what use are the theoretical advantages of the modern workplace if employees aren't putting them into practice? The successful adoption of the modern workplace stands or falls with the right change management. The ultimate goal is to have empowered employees who are engaged, self-reliant and productive.

## Sustainable workplace

Cell phones are replaced with a new type nearly every second year, and every PC also needs replacement within a few years. With the rapid development of technology, the service life of equipment is sometimes short. We make a clear distinction between

service life and life cycle, which means that most devices are given a second life. To offer carbon neutral certificates, we work with ClimatePartner, an international supplier of climate solutions. With more than 5000 customers in more than 60 countries, ClimatePartner has the most widely distributed sustainability label. Specifically, they measure companies' carbon footprint, products and services by their carbon impact.

Would you like to buy or rent devices as part of our WpaaS offering? If so, we offer you the opportunity to fully offset the devices' CO2 emissions and thus strengthen your sustainability story.



# Three financial formulas

For your convenience, we have worked out three formulas that also allow you to fill in the financial picture flexibly and get it done faster.

## Buy Back

Under a WpaaS agreement, we can take over your depreciated devices. By paying you the residual value of these devices, we generate (extra) cash for you. The acquired devices can then be replaced by new ones that strengthen the homogeneity of your computer inventory.

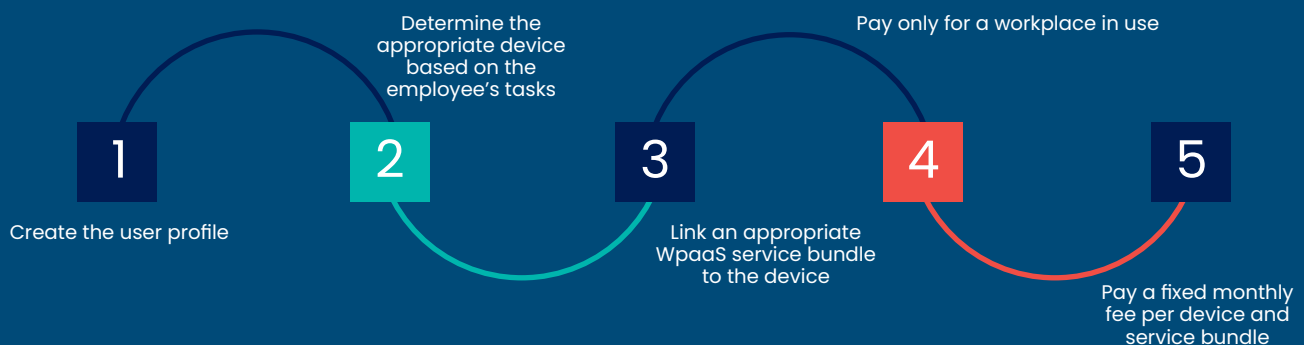
## Sale & Lease Back

This formula concerns devices that have not yet been fully depreciated. We take them over from you and lease them back to you as part of your WpaaS contract.

## Flex

This formula allows you to flexibly use a number of devices from your computer inventory. This is particularly useful for efficiently onboarding and offboarding employees. When employees leave the organization, we will pick up their devices, erase them and store them at our premises, allowing you to build a limited inventory of your own Flex devices without having to pay for them. At that point, the charges for both the device itself and the associated services also expire. As a WpaaS customer, you only pay for what you actually use. When a new employee starts, you can order a new device or reactivate a Flex device. In our personalized ordering portal, you will find an overview of all your available Flex devices.

## Five steps to the ideal workplace:





## New to Wpaas?

With a high-tech workplace as a service, you are truly laying the foundation for the new normal. Working from home, mobile working and dynamic office work become easier and much more efficient. Your employees and IT professionals receive the right tools, and you can focus on what really matters – your core business.

The smart workplace is at your fingertips and can be integrated in a few clearly defined steps. Rely on our many years' experience and find out what the design, implementation and management of a digital work environment can do for your organization.

Together, we'll work with you to analyze your needs and map out a solution that meets all your requirements with regard to your organization and your employees.

**CONTACT US**



## Powered by our Workplace as a Service Partners

**CHG**

 **ClimatePartner**

 **Dell Technologies**



**Lenovo**

 **Microsoft**

**SAMSUNG**

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