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ON TOUR 2025 Sunset sessions





intel

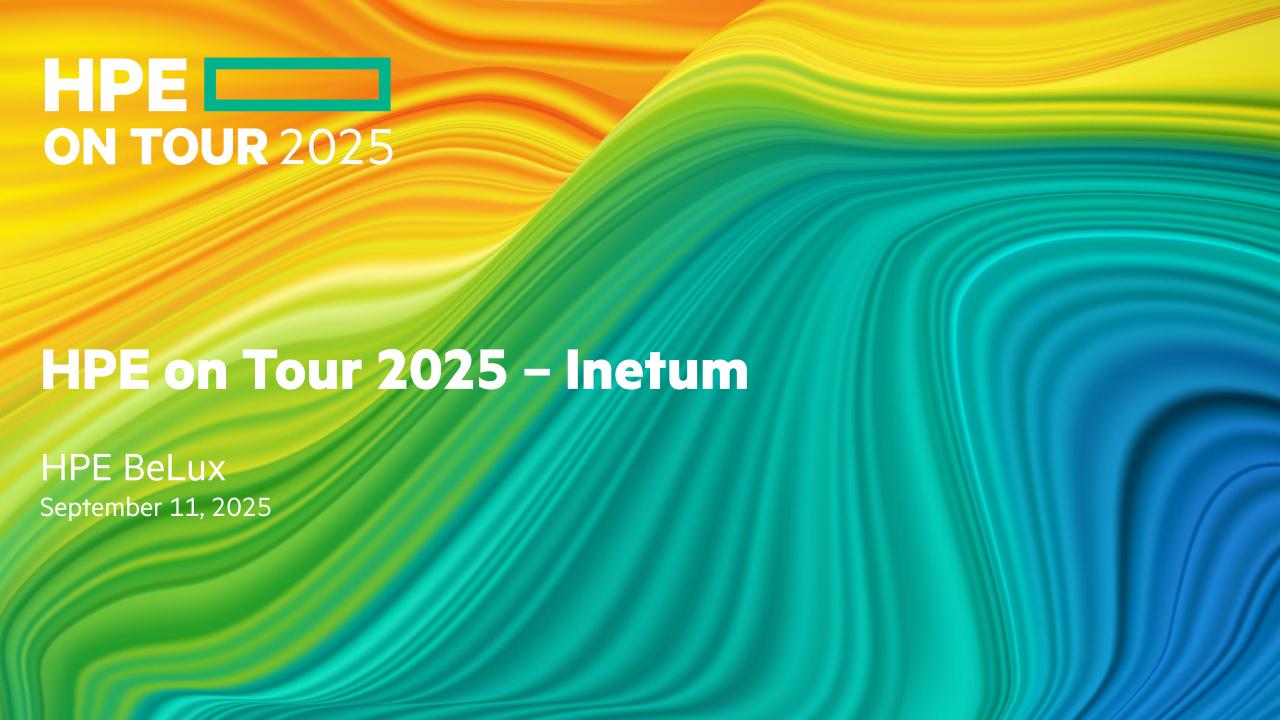
HPE ON TOUR 2025

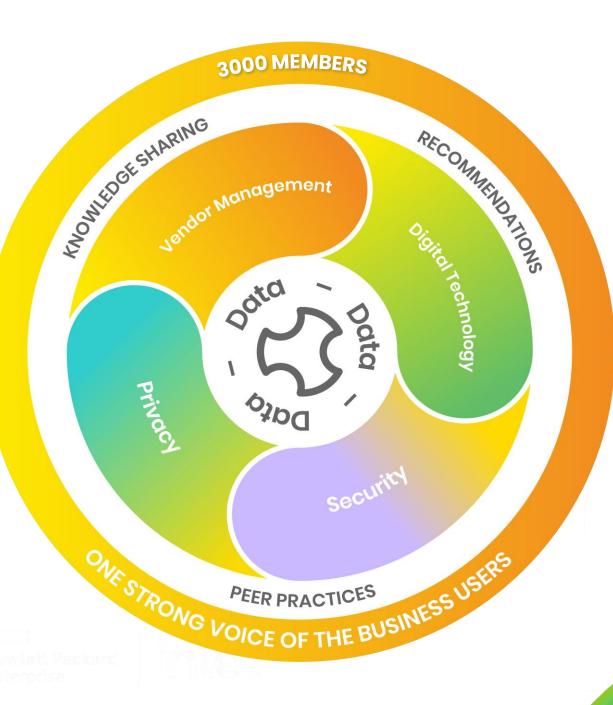


HPE on Tour 2025 - Inetum

Manu Van de Vliet

Sr Business Unit Lead, Infrastructure Value Add Resell

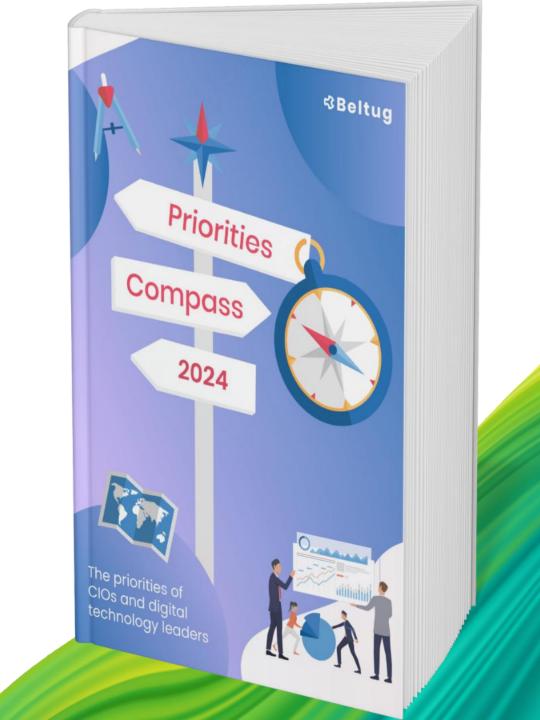




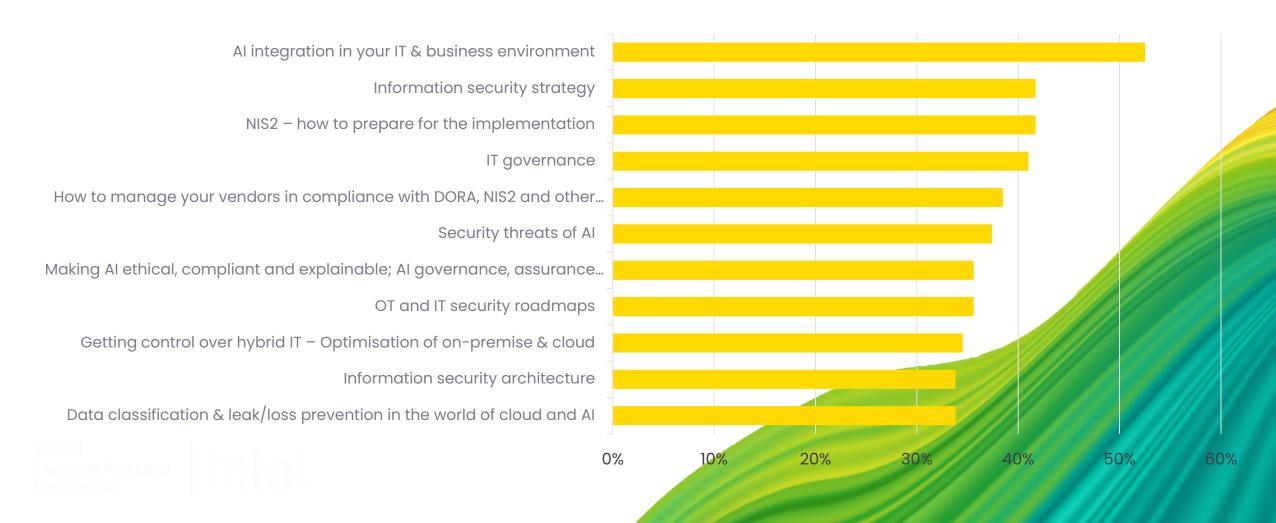
The Association of CIOs and Digital Technology Leaders

Beltug





Top-10 Priorities of the Belgian CIOs & digital technology leaders



Biggest challenge of IT: Overwhelming Complexity

"We as IT always need to do more with less;

More infrastructure, more tools, more platforms and clouds. All this while getting less skilled people and being pressured by budget constraints. Yet still we are required to innovate faster and cope with totally new fields like Artificial Intelligence."

Biggest challenge of IT:
Overwhelming
Complexity

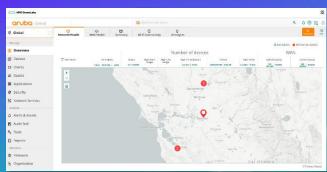
HPEs Mission:

Make IT

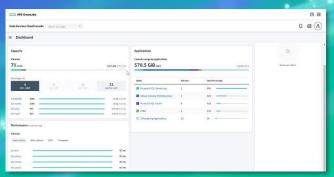
Easy

Making IT easy is at the core of HPEs solutions today

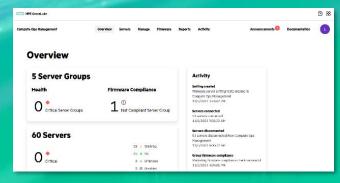








Storage Management



Compute Management





We know how to build platforms; Let's go beyond infrastructure Management













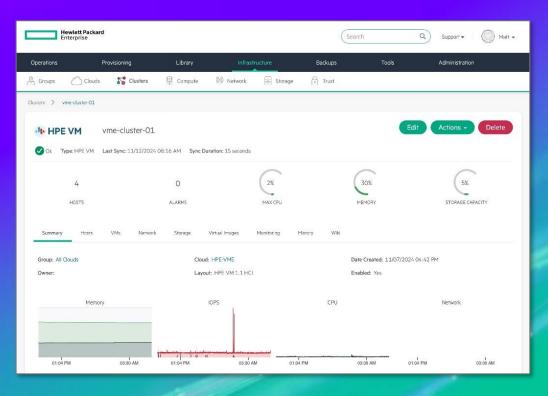








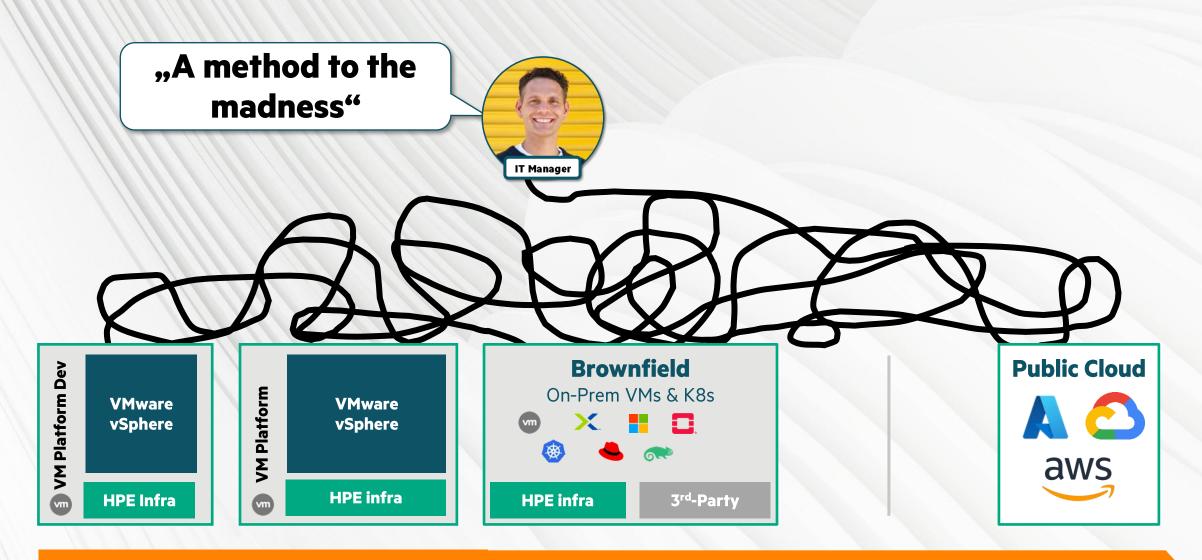
HPE Morpheus VM Essentials Software



- **1. Reduce costs** with HPE VM Essentials integrated hypervisor
- 2. Simplify management across VMware and HPE
- **3. Lower risk** with enterprise-grade support & partner ecosystem
- **4. Future-proof IT** with flexible consumption & upgrade paths

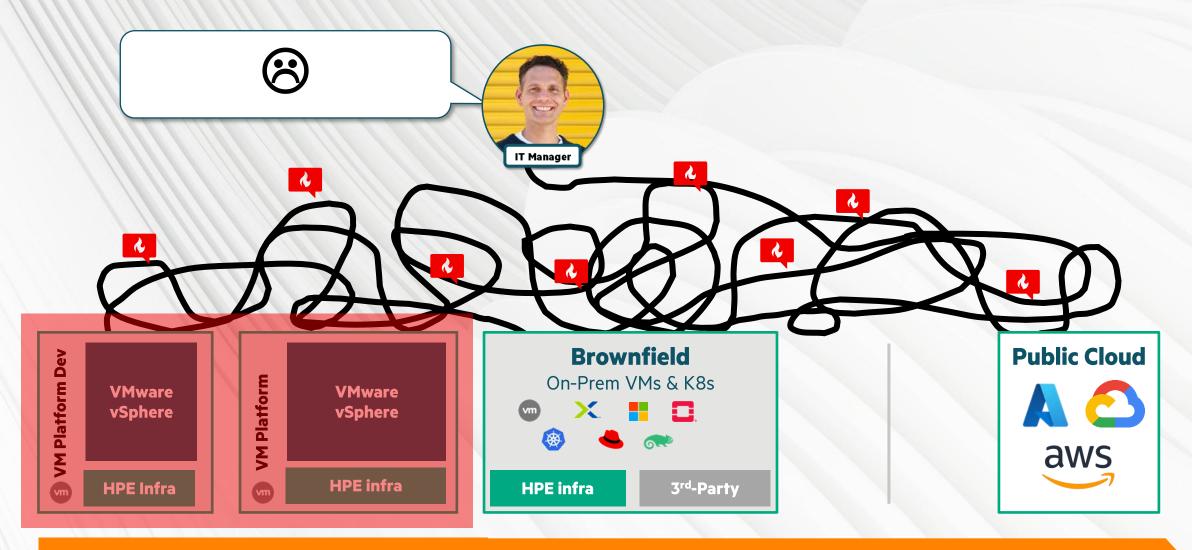
But it is not just a **Hypervisor discussion**; it's a broader discussion

Your IT needs a new approach: Platform-centric



Larger IT \rightarrow more siloed environments \rightarrow more complexity \rightarrow more chaos





Larger IT \rightarrow more siloed environments \rightarrow more complexity \rightarrow more chaos



My IT processes stay untouched!



Platform centric approach – IT processes become independent from the Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Self-Service Provisioning | Governance Policy | Cost Reporting & Self-Service Provisioning | Self-Service Provisi

The Booking Platform for your IT



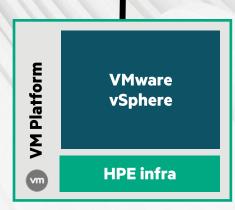


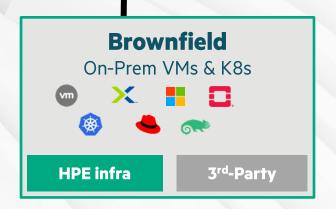


IT processes become independent from the underlying infrastructure

Self-Service Provisioning | Governance Policy | Cost Reporting & Optimization



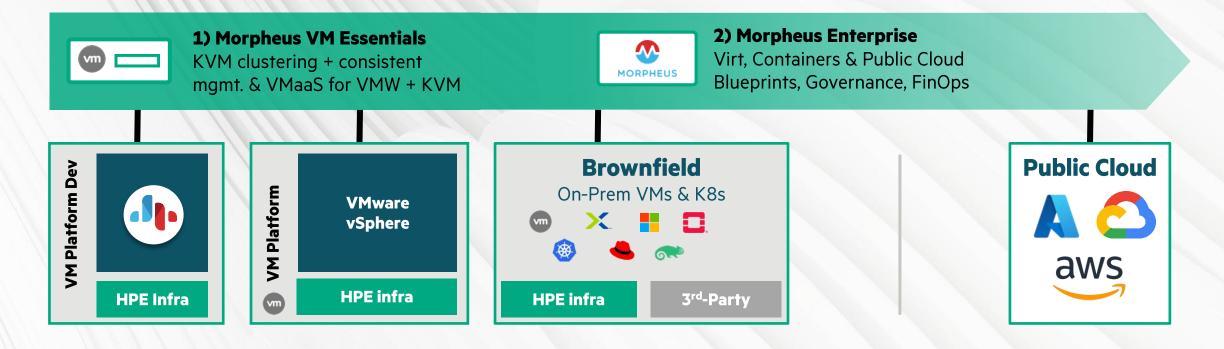






1) Primarily for customers mainly concerned with VM-management, searching to optimize hypervisor cost.

2) Primarily for customers who have complex, heterogenous environments and search for an all-in-one orchestration platform with a self-service experience.

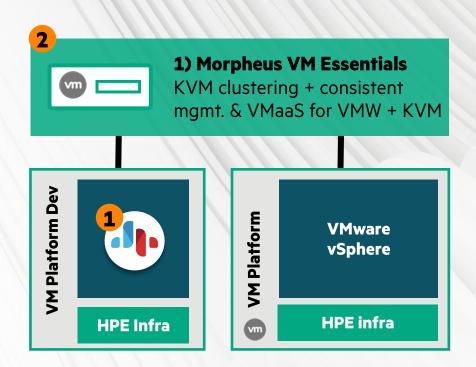


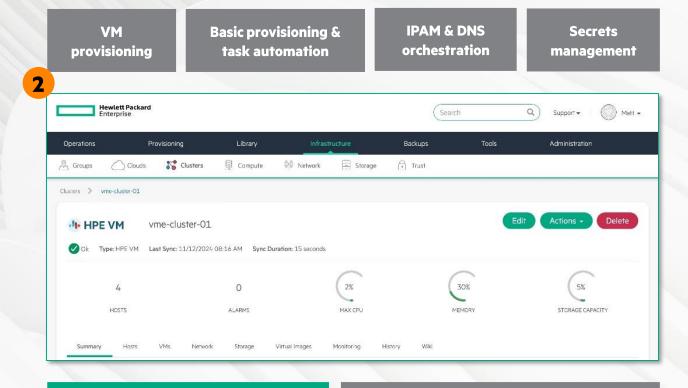


My Booking Platform for VMs

Hewlett Packard Enterprise







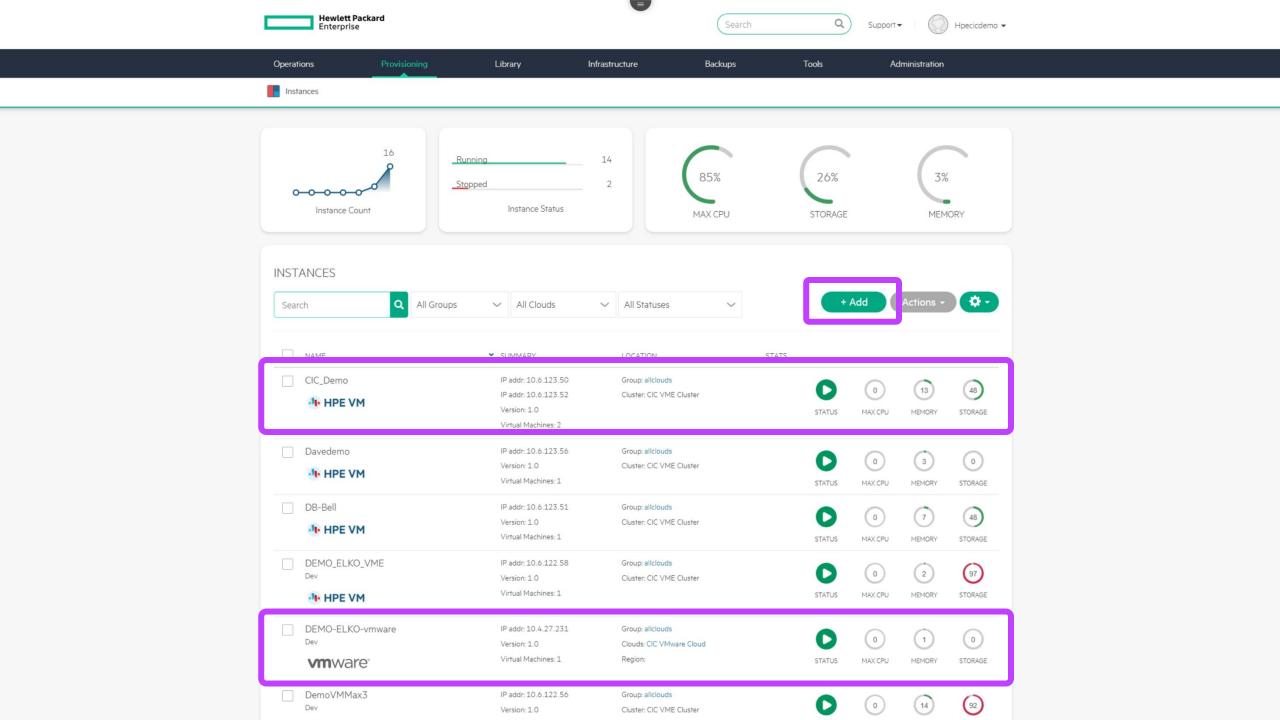
VMware vSphere

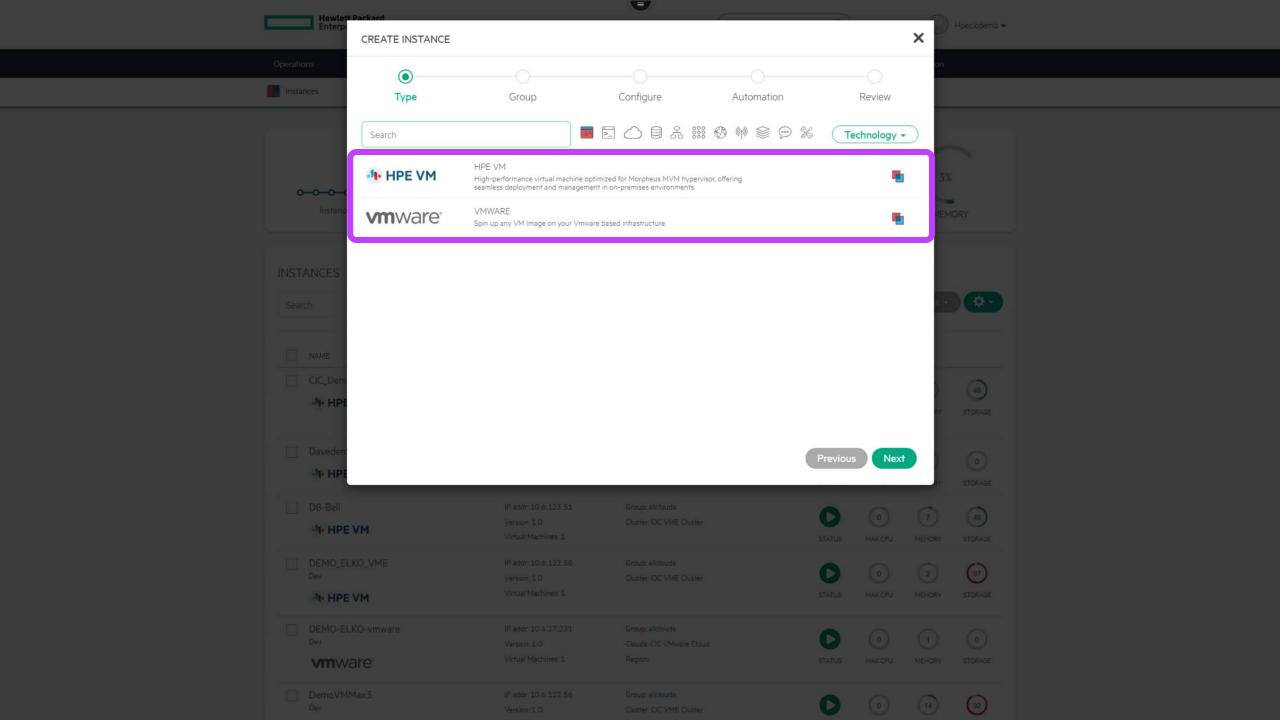
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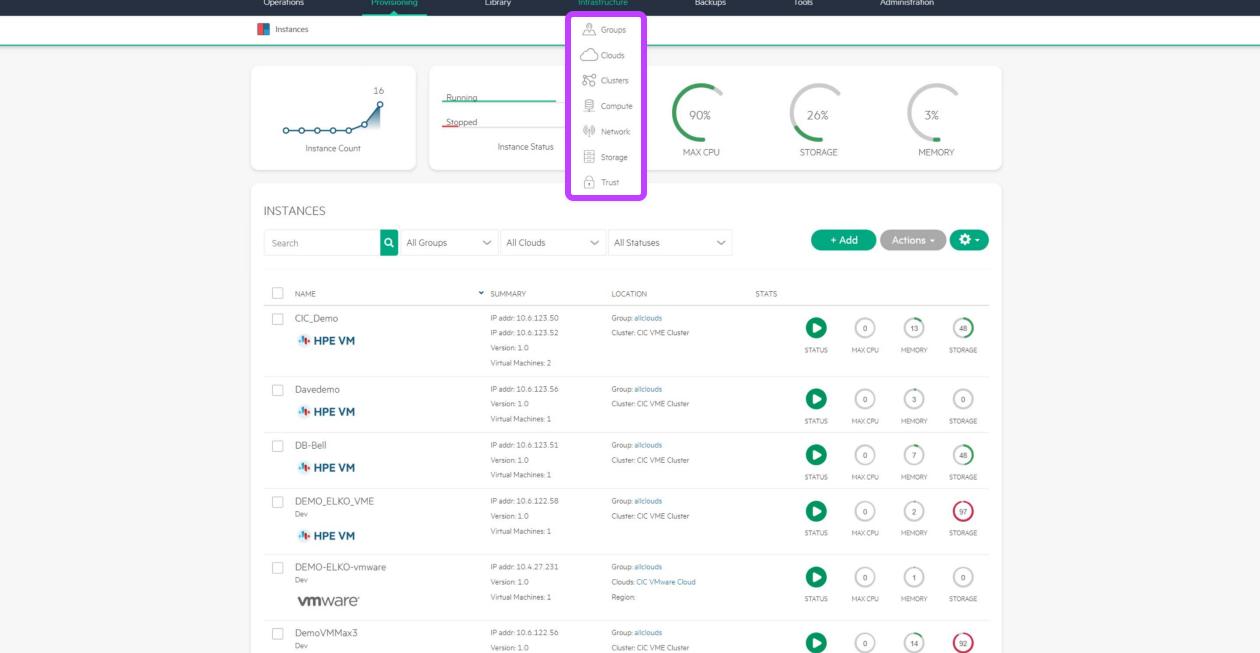
HPE VM Essentials

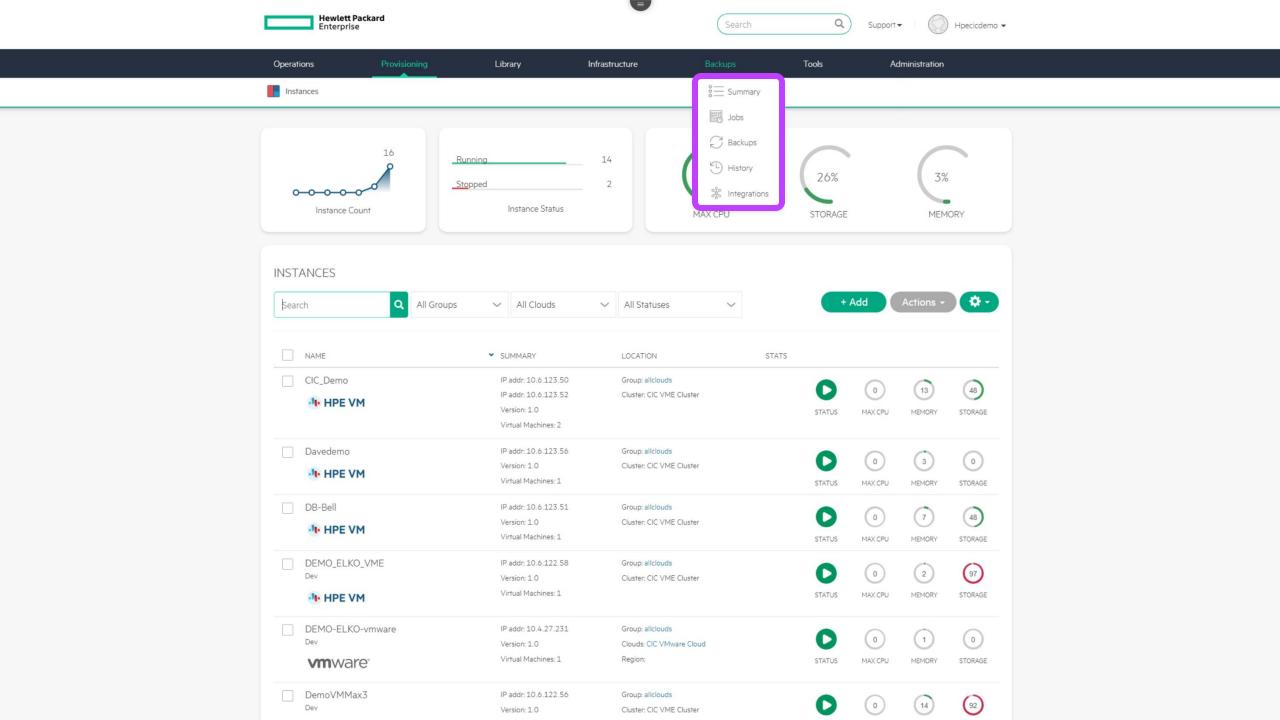
KVM hypervisor

Demo Time





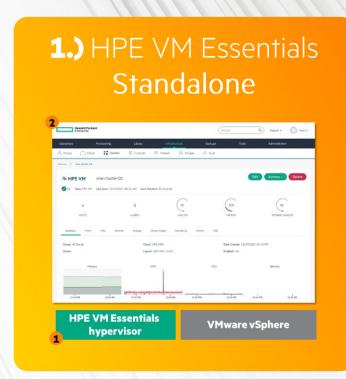




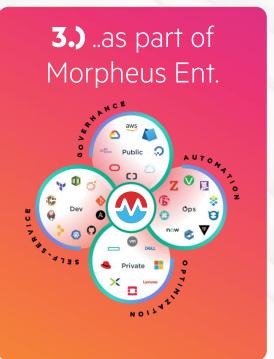
Licensing & Positioning

How to consume

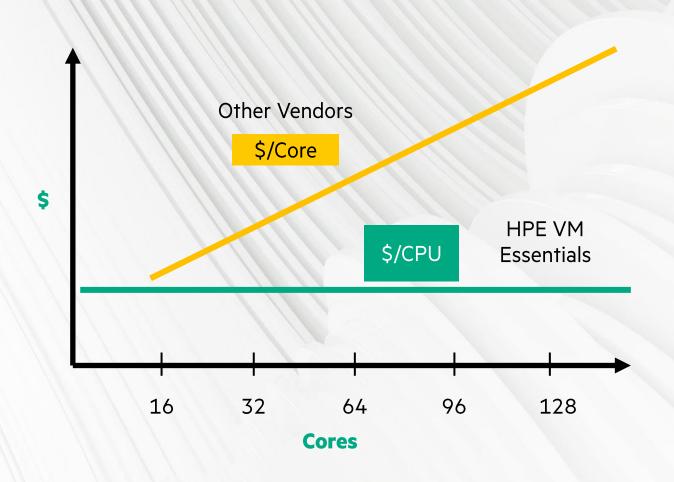
Morpheus VM Essentials







HPE VM Essentials licensing is CPU Socket based



Intel Xeon 6517P (16 Cores)

or

Intel Xeon 6730P (32 Cores)

or

Intel Xeon 6767P (64 Cores)

or

Intel Xeon 6787P (86 Cores)

1 Year = €500

3 Years = €1500

5 Years = €2500



Your next steps if you look for...

1. Completely replacing small Vmware environments

Trial today

Download the 60-Days Trial today and **evaluate your migration path** with your trusted partner



2. More balanced approach for your VM-estate

..Trial today

Download the 60-Days Trial today and evaluate which workloads you can already shift away from VMware to optimize licensing cost, without feeling rushed

2.1 Optimize Hypervisor-cost

CloudPhysics assessment

Let your trusted partner do a CloudPhysics assessment to **right-size your current environment** and **assess savings** for VM
Essentials

3. A platform-centric approach for your entire IT

Morpheus Enterprise

Contact HPEs Hybrid Cloud experts for a Deep-Dive of the Morpheus Enterprise platform.





The foundation of a robust and efficient virtual environment is the underlying server infrastructure

HPE ProLiant Compute Gen12 engineered for your hybrid world



Secured

Optimized

Automated

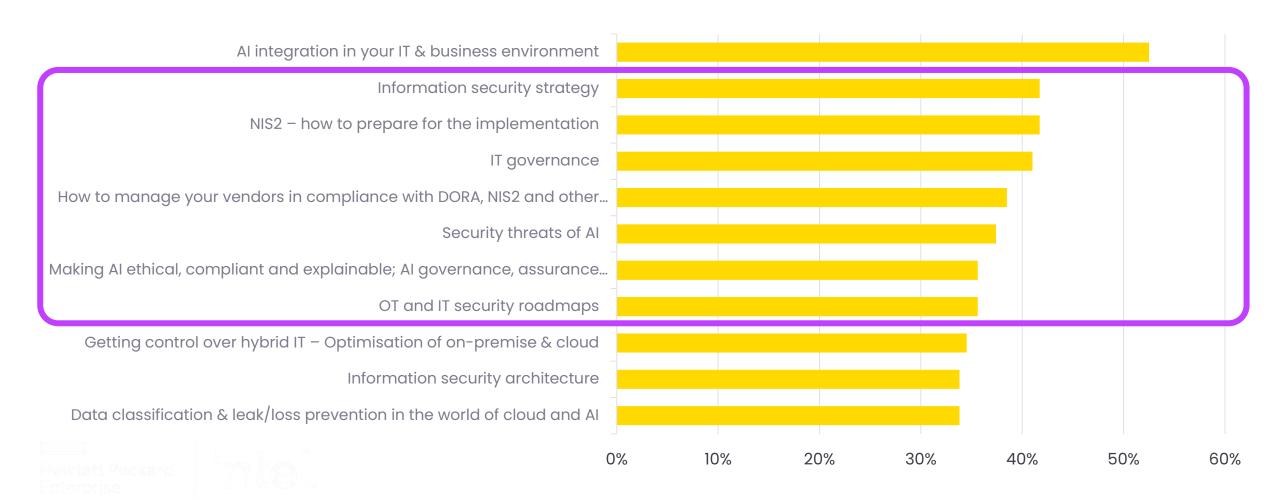
Next-level security

More performance and efficiency

Al-driven productivity



Top-10 Priorities of the Belgian CIOs & digital technology leaders



Next-level security

Multi-layered protection

Meets FIPS 140-3 Level 3 requirements

Quantum resistant support

Trusted supply chain at rack level



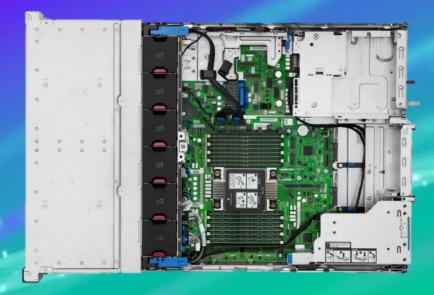
New HPE iLO 7 delivers additional layer of protection

HPE builds on industry-leading security innovation

NEW!

Secure enclave is an independent security processor for multi-layered protection with new hardware-based vault within HPE iLO 7





Unparalleled, tamper-resistant protection for keys, passwords and security configuration, especially important to fortify vulnerable edge environments

Be ready for future security standards, now



Enhanced security at every level

HPE Compute Ops Management

Automated, Al-drive productivity



HPE ProLiant Compute Gen12

Top-tier security certification with first industry standard servers

Secure against future quantum computer threats – industry first

independent security processor within HPE iLO 7 - tamper resistant protection

Boot with an immutable (unchangeable) source in silicon

Starts at the factory

Centralized, cloud experience to automate lifecycle tasks

Proactive Security Management

NEW!

NEW!

NEW!

NEW!

FIPS 140-3 Level 3 certification

Ω

Quantum resistant

Secure Enclave

Enhanced Silicon Root of Trust

Trusted Supply Chain

HPE iLO 7

NEW!

NEW!



Automated & Al-driven productivity

Predictive AI insights

Energy and carbon intelligence

Improved map-based visibility



HPE Compute Management portfolio

HPE Compute Ops Management

Cloud-based lifecycle management to monitor, manage, and view your distributed environment

HPE OneView

On-prem management to automate IT operations of your dark-site and Synergy environments

HPE COM-OVE

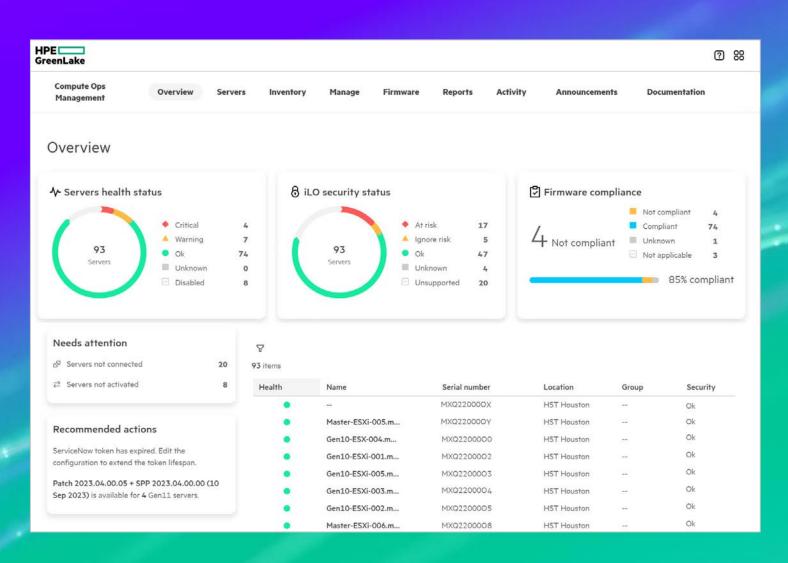
Cloud-based extension to manage and view your OneView environments from COM

HPE Integrated Lights Out

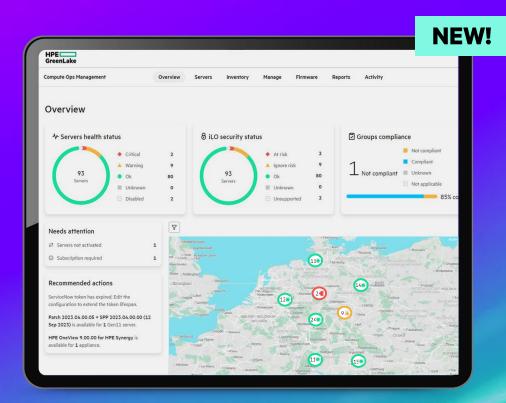
Embedded management to support, optimize, and monitor your servers

HPE Compute Ops Management

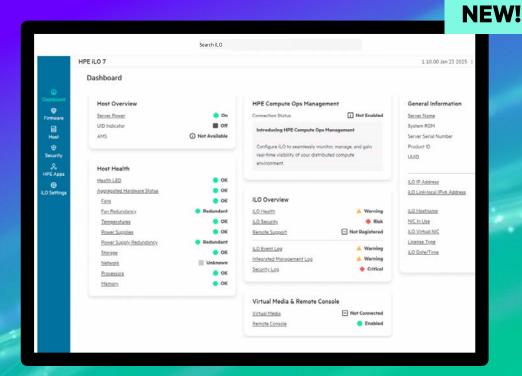
- Do more
- Deploy & manage with ease automated operations replace manual tasks
- Move faster
 Get your evenings & weekends
 back with efficient server updates
- Set & protect
 Reduce risk with faster,
 continuous patching, policies,
 and secure connections



Enabling operators with greater intelligence & control



Improved map-based visibility with HPE Compute Ops Management



Faster, smoother user experience with new HPE iLO 7

Up to 30% decreased system boot up time and 3x faster virtual media operations for enhanced usability*

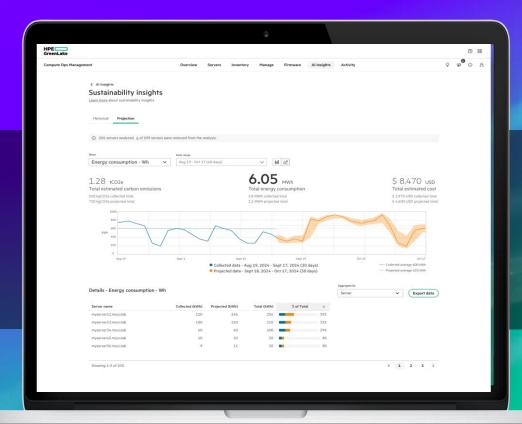
 * Internal HPE Testing as January 27^{th} , 2025 comparing HPE iLO 7 versus HPE iLO 6.



Predictive Al insights for energy and carbon emissions

NEW!

Leverage **predictive AI insights** to forecast future energy costs and carbon emissions with confidence.



Historical data is analyzed to provide predictions on server utilization, to help achieve energy and emissions goals

HPE Compute Ops Management



More performance and efficiency

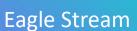
Consolidate and save

Al-optimized server platforms

Superior cooling efficiency



HPE ProLiant Compute & Intel® Xeon® 6 Processors





(Sapphire Rapids)



5th Gen Xeon CPUs (Emerald Rapids)

Workload Optimized Processors



Intel Xeon 6 CPUs

For HPC, Host-CPU 12 mem channels 72 to 128 cores

GNR-SP

Mainstream EMR Successor Flexible for Cloud/Enterprise WLs Rich 1S for Storage 8 to 86 Cores

6700P Series

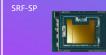
6900P Series

6500P Series

Xeon 6 with E-cores (Sierra Forest)

Xeon 6 with P-cores

(Granite Rapids)



Perf/W, High Density
Up to 144

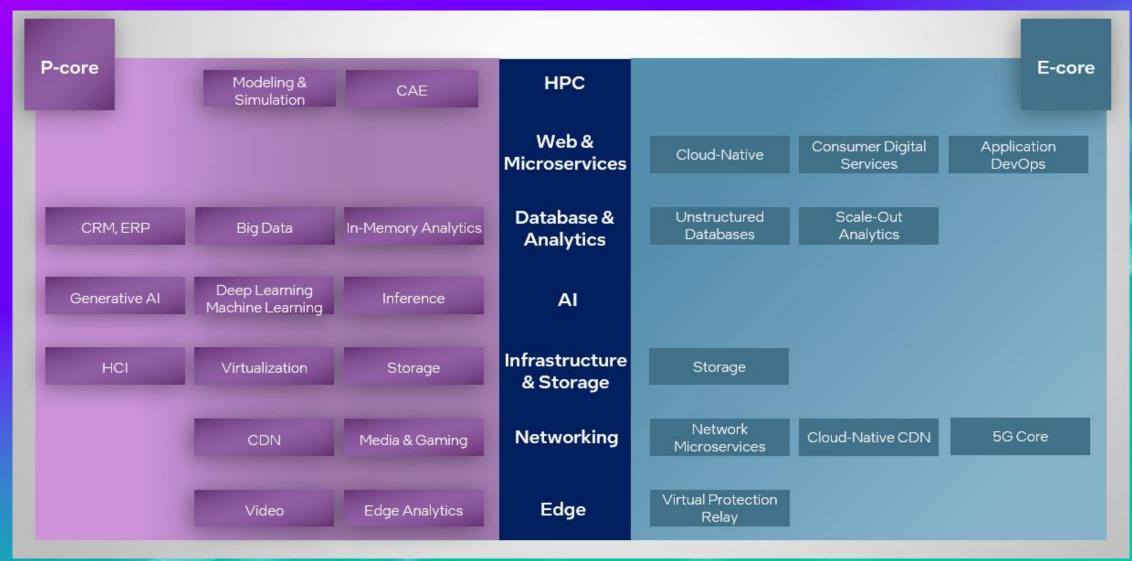
6700E Series

HPE Gen11

HPE Gen12



Intel's® Workload to Processor Alignment



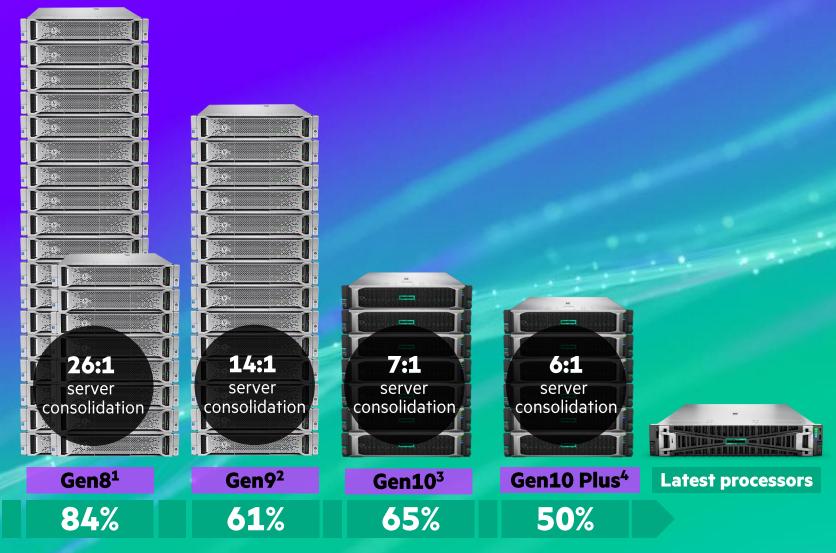
The most compelling case for server refresh yet

41% higher performance per watt versus Gen10⁶

Free up data center capacity with up to 26:1 consolidation²

Reduce energy consumption and achieve up to 84% power savings¹

Mitigating risk and technical debt from dated operating
system and software



Power savings per year (up to)



HPE ProLiant Compute Gen12 portfolio

Available now

Al optimized



4U, 2P HPE ProLiant Compute DL380a Gen12

Intel Xeon 6 processor Up to Eight NVIDIA H200 NVL



2U,2P HPE ProLiant Compute DL384 Gen12

NVIDIA GH200 NVL2



SMB/Edge optimized

2P Tower
HPE ProLiant Compute
ML350 Gen12

Intel Xeon 6 processor

TCO/Power optimized



DL320 Gen12
Intel Xeon 6 processor



2U,1P HPE ProLiant Compute DL340 Gen12

Intel Xeon 6 processor

Density optimized



1U, 2P HPE ProLiant Compute DL360 Gen12

Intel Xeon 6 processor



2U, 2P HPE ProLiant Compute DL380 Gen12

Intel Xeon 6 processor

Blade optimized



HPE Synergy 480 Gen12
Intel Xeon 6 processor

Available Summer 2025

Big Data optimized



4U, 4P HPE ProLiant Compute DL580 Gen12

Intel Xeon 6 processo

AMD DL325 & DL345 Gen12





The Symbiotic Relationship



A unified portfolio built on HPE Alletra Storage MP

Mission critical storage for structured workloads **High performance** for machine data

Accelerated data access for unstructured and AI workloads







Object

HPE Alletra Storage MP

One architecture, One operating model

HPE Alletra Storage MP B10000





Industry's **first** disaggregated, scale-out block and file unified storage



Superior flexibility and economics

with unified multi-protocol disaggregated scale-out storage

Simplified Management

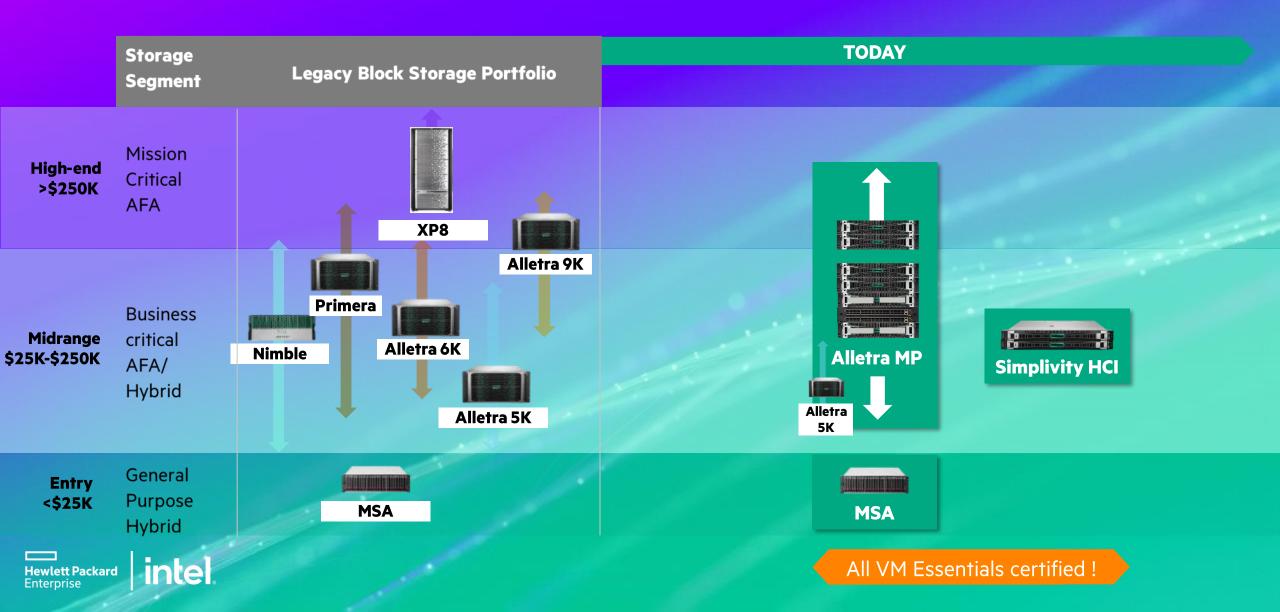
with a cloud operational experience

Ultimate peace of mind

from downtime and threats through multi-layer ransomware protection and guaranteed 100% data availability.



HPE Storage Portfolio - Journey to ONE



inetum."



Sovereign Cloud

Cloud Strategy: More than Security

often only on security

Legal side forgotte

Risk: blind spots Complia nce tools exist

Build it into the strategy

Sovereign Cloud: Legal Risk Answer?



Data stays local, no 3rd-party access

You control access, usage, storage

Ensures sovereignty & security

Like a fort around your data





Legal Key 1: GDPR

- EU cloud = sovereignty & control
- GDPR: rules for personal data
- Applies also to non-EU firms with EU data
- Transfers outside EEA only if:
 - Adequacy decision
 - Impact assessment
 - DPA in place
- US-EU framework exists, but uncertain
- "Transfer" = also backups, remote support



Legal Key 2: Sector Rules

- Each sector = own data rules
- Healthcare: hospital manages records
- Telecom: some data must stay in EU
- Employment: social docs must stay in Belgium
- Key: know your sector rules before cloud strategy



Legal Key 3: Reach of Foreign Laws

- Data in EU ≠ always safe
- US CLOUD Act: access to data abroad
- Applies to US firms + EU subsidiaries
- Risks: weak contest rights, gag orders
- Response: look at EU cloud alternatives

Multi-factor Risk Assessment

Start with type of data (personal vs. non-personal)

Legal: GDPR, sector rules, foreign laws

Security: encryption, anonymization, pseudonymization

Commercial: features, tools, SLAs

Add interoperability & standards

Strategy = combine legal + technical + business → protect your data fortress



rCloud: A Proven Sovereign Datacenter

Full control: meets legal & sector rules

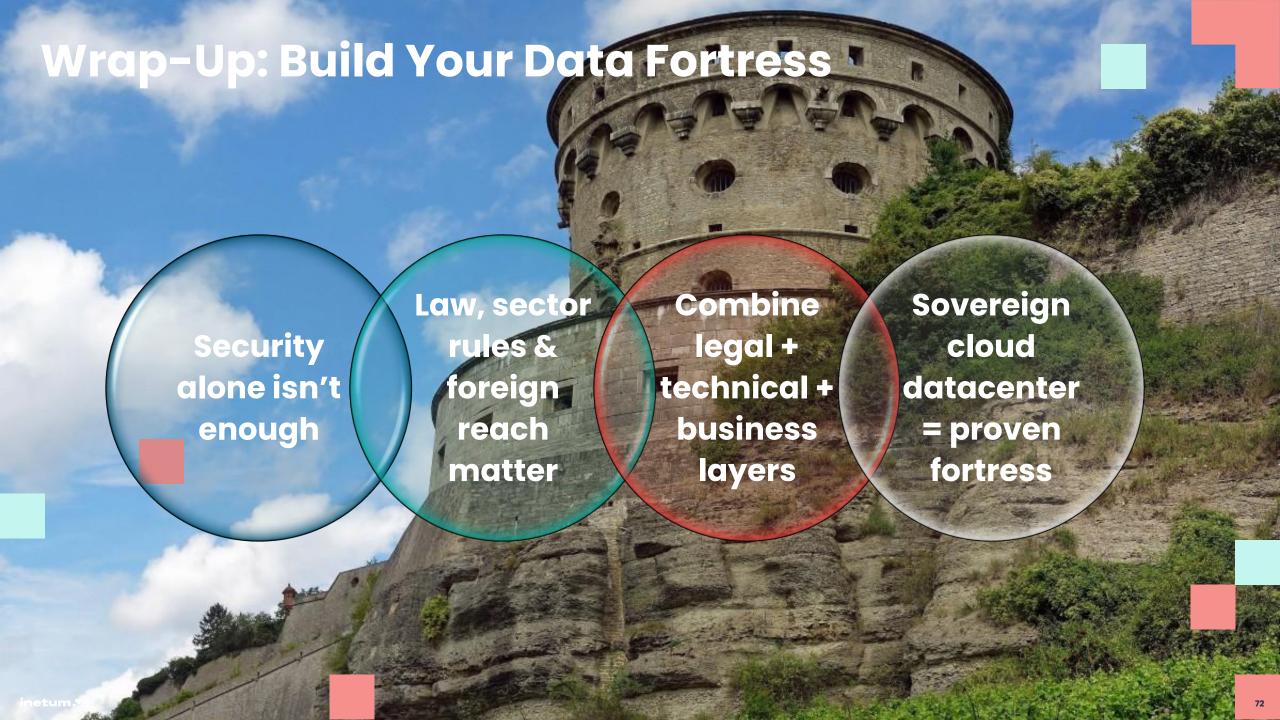
Data
stays
100%
within
borders

Local
ops:
certified
teams in
BE & PT

Complia nce: GDPR + sectorspecific

Owned & run by Inetum

Security
by
design,
sovereig
n
standard
s



rc ouc



INFRASTRUCTURE 'AS-A-SERVICE'

- Logically shielded private cloud in a shared infrastructure
 - From firewall to back-up
 - Dedicated is also possible
- Cloud Management Platform
 - Manage your own machines
- In a Managed Services context
 - Infrastructure management of the platform is included
 - Lifecycle management
 - Patching
 - Updates
 - Upgrades



HIGH-QUALITY HOSTING PLATFORM

Pay-per-use services

- Always the perfect size scaling with your business
- Monthly invoicing after consumption

Service catalog

- based on building blocks
- Tierings and Flavours

2 equal datacenters

- in active-active setup
- Local (1 DC) or Geo (2DC's) redundant



HOUSING

- Digital Realty (Zaventem) & LCL (Erembodegem)
 - Cabinets, Cages or Private rooms
 - Physical Security
 - Power

[] DIGITAL REALTY

- Climate
- Fire and Water protection
- +100 connectivity providers







ONLY THE BEST IS GOOD ENOUGH

- Enterprise-Grade Infrastructure
 - Enterprise suppliers
 - Best-in-class hardware and software
 - Scalable, secure, and reliable
 - Designed for future growth













SERVICE CATALOG

Standardized building blocks

- Virtual Servers
- Storage
- Backup
- Firewall
- Internet Connectivity
- Licensing

Different tiers and flavours

- Geo-redundancy (2 datacenters)
- Local-redundancy (1 datacenter)
- Platinum
- Silver
- Gold

TOPOLOGY WAN Different providers ISAE**√**3402 CERTIFIED TYPE II Internet Redundant Internet connection Inetum DataCenter 2 Inetum DataCenter I rcloud Operate/Build team Off. site tape **vm**ware[®] CLOUD

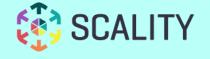
VERIFIED



INNOVATION

- RED HAT Openshift containerplatform
- S3 Object Storage
- Encrypted Storage (Hypervisor)
- New compute models
 - Private Cloud
 - Virtual Datacenter
 - On demand VM's
- New backup flavour
 - Palladium Backup (1Y retention on disk)





Yrcloud



CHARACTERISTICS

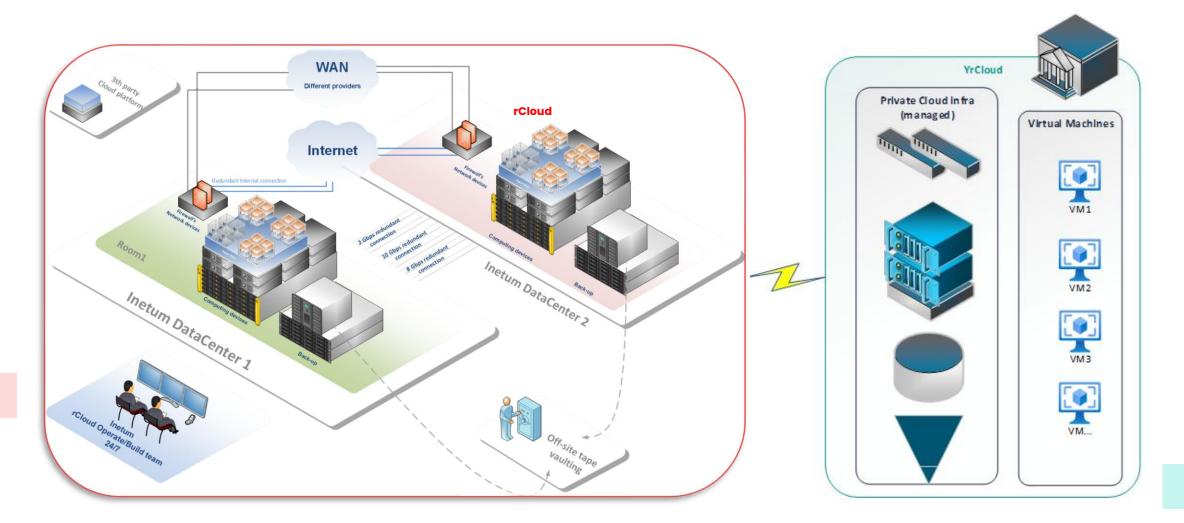
- Based on the rCloud ecosystem
- Extension of our proven rCloud platform
- On premise private cloud
- Fully or self-managed
- Capacity management and lifecycle management
- Always up to date
- High flexibility
- Flexible costs: based on consumption
- Scalable right-sized infrastructure, every time



VALUE

- All the benefits of on-premises infrastructure
- Low latency
- Local data storage and processing
- Local collaboration between systems
- Time savings for your in-house IT team
- Stronger focus on innovation
- Less need for hard-to-find infrastructure staff.

TOPOLOGY







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ON TOUR 2025 Sunset sessions



Hewlett Packard Enterprise intel